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- ▶ Discipline: A stepping stone towards confidence and success.
- ▶ Pull yourself up from the Nadir of negativity to the Heaven of optimism
- ▶ Aloe Baby Skin Bar
- ▶ Today's Work Tomorrow's Success
- ▶ Have Courage
- ► Care and Share Welfare Society started a movement to distribute Blankets and Warm Clothes across India
- ▶ Elaichi Amrit
- ▶ Star Achievers: January Month
  - Ambassador Star Associates
  - Chairman Star Associates
  - Diamond Star Associates
  - Ruby Star Associates
  - Gold Star Associates
  - Silver Star Associates
- Star Achievers: February Month
  - Crown President Star Associate
  - President Star Associate
  - Ambassador Star Associates
  - Chairman Star Associates
  - Diamond Star Associates
  - Ruby Star Associates
  - Gold Star Associates
  - Silver Star Associates
- Offers





"A bridge from goal to accomplishment A bridge from failure to success A bridge from ordinary to extraordinary"

Dr. Ashok Bhatia
Founder and Chairman I.M.C.

#### Discipline: A stepping stone towards

## Confidence and Success

What is the importance of discipline in life? Often we hear people saying discipline is the first step towards success, life is a mess without self-discipline, etc. How often do we implement this wisdom? How often we life a wellstructured and a disciplined lifestyle? Can a sportsperson have a successful career without discipline? Can a businessman accomplish his goals without being disciplined? The answer is No, not possible and even if he achieves success, it will be short-lived because of his own loopholes.

A discipline is an act of controlling our mind and abiding

with the laws of nature, state or company where we are working. It is said. "One who can rule his mind can rule his life." A disciplined mind will make the man punctual with a strong personality. One who is disciplined will understand the value of time; will always be on time and will never waste time sitting idle. It helps to create a balance between personal and professional life. It plays an important role in everyone's life and is a stepping stone towards success. Even the universe abided by the rules and if we also abide by the rules, success is inevitable. Whether we are working in a multi-national company, or handle household, one should be self-disciplined and respect time. It is the only way towards continuous growth and leads to a stress-free life.

Friends, we often hear people complaining that life is a struggle or success comes only after hard work, but it is only half true. If we are not punctual, if we are casual and laidback only then life becomes a burden. On the contrary, if we organize our daily tasks and complete them on time then even small efforts have huge impacts. All the successful people in the world swear by self-discipline and have said, "Without self-discipline, dreams will just remain dreams, it will not yield results." Discipline is the foundation of good habits and when anything becomes a habit, our life becomes easy because everything is done effortlessly. Often we feel frustrated due to short-pain because of strict rules, restrictions or deadline, but in the long-run, it will

lead to successful completion of goals and everybody will respect you. Most of the time, people do what they want to do without proper planning and look for a shortcut to success. For once, you may get results but it work only for a while and in the long run it will have repercussions. So, work hard, persevere and be disciplined to achieve long-term results.

At the time, people misunderstand discipline with rigidity or lack of freedom, which is not the case. Discipline is not an obstruction on the path of freedom; in fact, it is the only way towards freedom. When you will dedicatedly complete your daily tasks, it will increase your confidence and efficiency thereby reducing the time and giving you more free time to do other things. I will tell you a story about the importance of self-discipline.

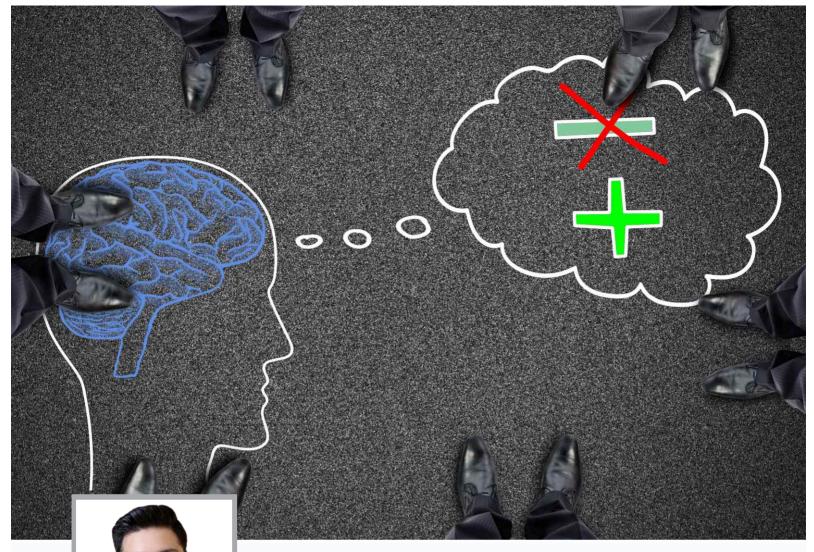
Gandhi ji used to live in his Ashram in Gujarat and everybody used to eat food together in the kitchen. Gandhi ji had just one rule that if you are late for meals and food is served then you have to wait outside the kitchen for your turn as the kitchen will be closed.

One day, he was busy in a meeting and was late for lunch. Gandhi ji was standing outside the kitchen and was waiting for his turn. One of his friend was passing by and saw him and said, "Even you are late today!" and Gandhi ji politely smiled and said, "It is everybody's responsibility to abide by the rules, even mine." His friend looked around for a chair but couldn't find one. So he told Gandhi Ji that he will get a chair for him so that he can sit and wait.

But, Gandhi ji refused and said, "No need to bring the chair. I was late and I will fulfill my punishment just like everyone else."

This story tells us the importance of discipline. If we want to be successful or we want people to listen to us, then first and foremost we have to practice what we preach. We should first become self-disciplined only then we can expect others to be disciplined.

It is an asset that will not make you successful but will transform your personality. It helps to take better decisions, increases our capacity to handle challenges and makes us better leaders. So, live a disciplined life for long-lasting results.



# Pull yourself up from the Nadir of negativity to the Heaven of optimism

How often do you feel that life is at its worst? How often you feel that your efforts are being wasted and apprehensions are distorting your thinking? Often when things go haywire and we are stuck in a situation where nothing seems to work and it is a dead end. we tend to break down and take wrong decisions. Especially, when it comes to start-ups, it is not easy to get noticed or achieve targets in the beginning and we tend to lose hope. There are so many people who start their career as a businessman but are not able to hold for long and quit. Does that mean they did not have business acumen? What led to their downfall?

It is often said that Universe exists in our mind i.e. our world is what we perceive. Perception plays a pivotal role in creating our life and it depends on how positive we are. Often associates come to me and ask me, how to earn millions in a short time? How can I become successful without working for long hours? When I hear such questions, I wonder the state of mind of the person. All they are concerned about is short cut to success, fast and easy way to earn money and I realize that they lack patience and planning.

Success is not just a one day task; it demands relentless efforts, never-give-up attitude and

Success is not just a one day task; it demands relentless efforts, never-give-up attitude and optimism that will make you ablaze brighter than the fire surrounding you

Mr.Satyan Bhatia
Managing Director I.M.C





optimism that will make you ablaze brighter than the fire surrounding you.

Have you ever observed a lion? Why is he considered the king of the jungle? Why even if he is walking alone will make the animals shiver with his just one roar? It is because of his courage and fearless attitude. When amidst the chaos, where nothing is working towards betterment and criticism is what you are receiving from every corner; in those challenging times, if you can keep yourself positive, stay aloof to the negativity and persevere. Then, my friend, you will stand out of the crowd and the world will cheer for you. When I started this company. there were many voices that discouraged me saying that it is not easy, you will fail or network marketing is not accepted by the

masses. But, instead of being negative, I got determined to make my dream come true and today after a decade of hard work and determination, IMC is known as the first indigenous direct selling company. So, what made me go beyond the negativity and stay positive even though there were hurdles and obstacles stopping my way?

If you are willing to give all you have got to make your dreams come true then follow these pointers to nip negativity out of your mind and life forever:

#### Never doubt your capabilities and talent:

Inside you lies the fathomless reservoir of dormant talents and capabilities. Even you have no idea of what you can do and achieve, so doubting yourself because of what others say is like giving the reigns of your life to others. Explore yourself, you may fall in the journey but with every fall you will learn a new way to rise and it will polish your personality and make you confident.

#### Be goal and action-oriented:

A life without a goal will have no action and similarly, a business without a set goal will not lead to results. Often people set goals but do not act to achieve them. Success is possible only if you act on the set goals and keep trying until and unless you accomplish. The best part of being an action-oriented individual is that you will think only while setting goals and not at the time of action. So, the recipe for success is thinking at the right time in the right direction, not all the time.

#### What others say is not your Remove your judgmental Consciously replace negative glasses: business:

When we focus all our with head tilted backward. When yellow, trees are red, not green your goal in life is to move forward then worrying about what others are thinking about you is just a waste of energy and shortcut to failure.

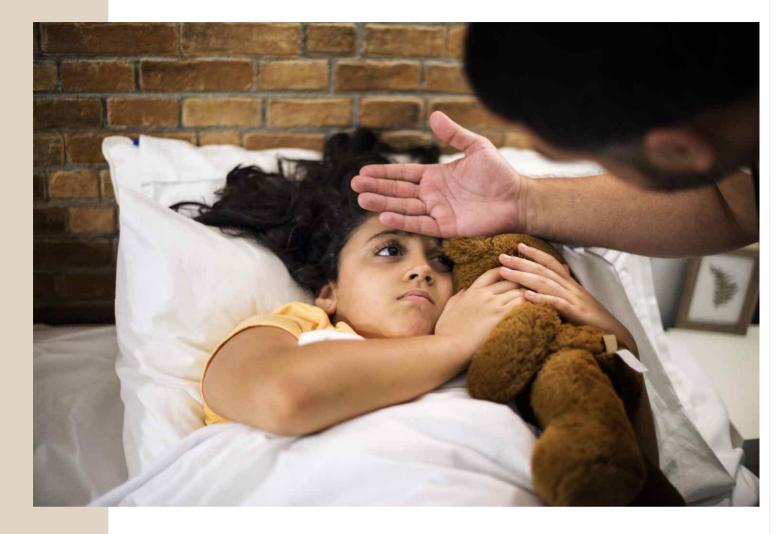
Also, it will breed negativity in you making you sulk and leaving you drained. So take the higher road by focusing on what is in your control and garner appreciation by your hard work and efforts.

Once there was a boy who and so on. His teacher told him to remove his goggles and check what he is saying is right or wrong. When he removed his goggles, he realized he was wrong all the time and sun is indeed yellow and trees are green. Even we are wearing goggles all the time called judgment sunglasses and perceive the world through it. This leads to bottled up resentments and issues that double with time hampering our growth. So be open to other's opinion and avoid judging quickly.

### thoughts with positive:

When life is unpredictable, energies on what others are used to love his red goggles and responsibilities are touching the sky and thinking or talking behind our used to wear it all the time. He financial crunch is making us insecure, back, it is like running forward used to say that the sun is red, not our first impulse to any change or situation is negative. It is our responsibility in these challenging times to consciously replace negative thoughts with positive ones. It is not easy but having a mentor or life coach will help you sail through the turbulent times and give a positive outlook. Talk yourself out of negative situations and have a broad spectrum of life.Lastly, I will only say that work hard for what you want because it won't come to you without a fight. You have to be strong and courageous and know that you can do anything you put your mind to. If somebody puts you down or criticizes you, just keep on believing in yourself and turn it into something positive.





## Fever

Normal body temperature of a human body is 37°C or 98°F, but when the body temperature increases the normal range, it is due to an infection.

In adults, if the fever reaches to 103°F then it is considered serious, but in toddlers even a slight increase in temperature can be due to something serious and should not be ignored. Often, people use over the counter medication.

A temporary increase in body temperature due to illness or infection in the body is called Fever. It indicates that something is out of balance in the body.

#### **Symptoms**

- ▶ Increase in body temperature
- ▶ Body pain
- Sweating
- ► Chills and shivering
- ▶ Headache
- ▶ Muscle aches
- ▶ Loss of appetite
- ▶ Irritability
- Dehydration
- ▶ General weakness





medications without doctor's prescription which should be avoided. There are many symptoms that indicate a serious infection leading to fever, check the below mentioned symptoms and opt for suggested treatments:

#### **Causes of Fever**

- ▶ Viral infection
- ▶ Heat stroke and fatigue
- ▶ Inflammatory reasons like arthritis
- **▶** Tumor
- Because of injections like diphtheria, tetanus or DTP or because of antibacterial medications.

#### Suggestions

- Wash hands before and after meals, after using washroom, after touching animals, etc. and also teach your children to maintain proper hygiene.
- Keep your surroundings clean
- Don't let the water clog in your surroundings



#### **Symptoms**

- Fever and red spots on the body
- Low platelet count
- Weakness in the body, difficulty in eating and digesting food and nausea

#### **Suggestions**

- Drink lot of water
- In case of bleeding, visit the hospital at the earliest

#### **Treatment**

- Mix 30ml. Aloe Noni Juice, Aloe Sanjivani Juice and 2 drops of Shri Tulsi in water and drink twice a day in the morning and evening
- Consume 1 tablet each of Wheat Gold, Fever Guard, and Pain Away in the morning and evening
- ▶ Take 10ml, Aloe LivKare in the morning and evening



#### **Symptoms**

- Fever, sneezing and cough
- ▶ Loss of appetite
- Difficulty in breathing

#### **Suggestions**

- ► Keep your surroundings clean
- Stay away from infected animals especially pig

#### **Treatment**

- Mix 30ml. Aloe Noni Juice, Aloe Sanjivani Juice and 2 drops of Shri Tulsi in water and drink twice a day in the morning and evening
- Consume 1 tablet each of Wheat Gold, Fever Guard, and Pain Away in the morning and evening
- ► Take 10ml, each of Aloe KofKare and Aloe LivKare in the morning and evening





#### **Symptoms**

▶ High fever, joints pain, headache, loss of appetite, teary eyes and red spots on the body

#### **Suggestions**

- ▶ Don't let the water clog in your surroundings
- Keep your house germ free and use mosquito sprays to avoid mosquito bite

#### **Treatment**

- Mix 30ml. Aloe Noni Juice, Aloe Sanjivani Juice and 2 drops of Shri Tulsi in water and drink twice a day in the morning and evening
- Consume 1 tablet each of Wheat Gold, Fever Guard, TruHealth and Pain Away in the morning and evening
- ► Take 10ml, each of Aloe KofKare and Aloe LivKare in the morning and evening
- For joints pain, massage with Pain Away Oil

Note: Children should be given Fever Guard Syrup according to their age







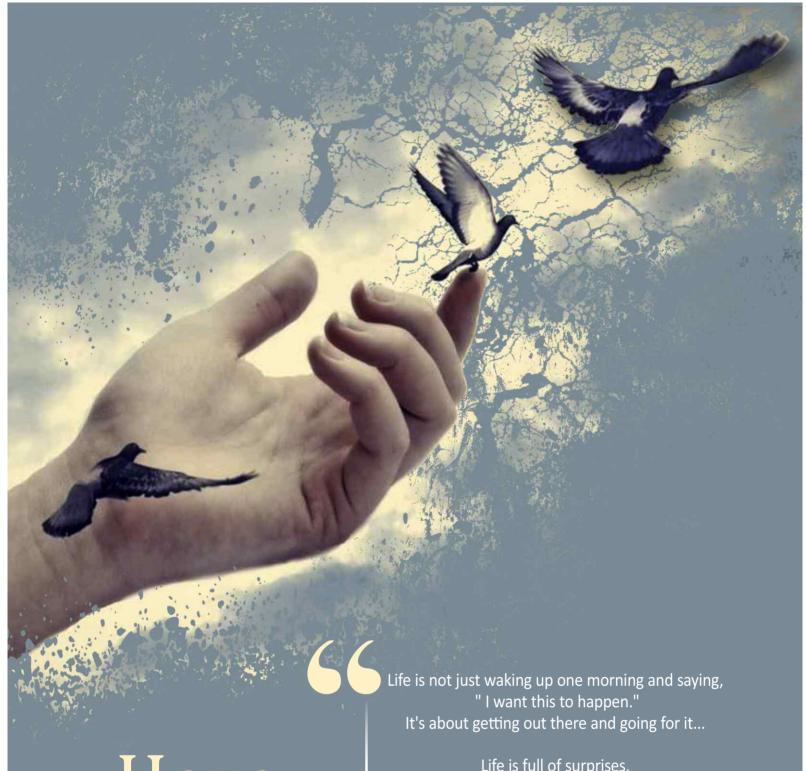


Once upon a time, there was a student who used to respect his teacher a lot and the teacher also loved his student. But, the student was careless towards his work and used to be late all the time. He used to neglect his daily work, never used to introspect and used to procrastinate even the urgent work. The teacher was really worried about his student; he knew that his laziness will lead to the failure of his student. He understood that complacent attitude results in negativity and losing of golden opportunities. Often a lazy man will tend to shrug away from responsibilities and will not be able to make the most of the opportunities he gets. So, the teacher decided to teach him a lesson and asked him to meet him. He said to the student that he is going out of the city for two days and gave him a magical black rock. The specialty of this Black rock is that it turns into gold when touched with an iron object, but he will take away the rock on returning.

The student was elated to know that he has got a golden opportunity to become rich without struggling hard. He spent the entire first-day day-dreaming about the luxurious life, wealth and riches he will get by the black rock. On the second day, he was clear that it's his last chance to convert the rock into gold and he wanted to do it at the earliest. He

decided to bring a lot of iron objects from the market and convert them into gold. The whole day he kept on thinking how many objects he will bring from the market and was relaxed that still there is a lot of time left. He thought that after lunch he will go to the market but after lunch, his eyes were filled with sleep and he just wanted to take a nap. He decided to rest for a while and then go to the market but he woke up late and the sun was about to set. He ran towards the market to get the iron object but on the way, only he met his teacher. He pleaded his teacher to grant him one extra day but the teacher refused. He was depressed that his dream to become rich and lead a luxurious life was shattered. But he learned a very important lesson that laziness leads to regret and he promised himself that he will work hard, become active and will respect time.

Friends, life is full of opportunities but we often lose them because of our laziness. So, if you want to be successful and lead a peaceful life, then stop being lazy and do not procrastinate. One should be punctual, hardworking and always remember that today's hard work will be tomorrow's success.



## Have Courage

Life is full of surprises,
here, there and everywhere,
you will never know where you will end up
or who you will end up with.
You just have to trust your faith.

Never say never, "know that you can do it"
Never say later; do it right now.
Never let people bring you down.
They will do anything to watch you fall, so keep your head up and your heart strong, and then, my dear, you can never go wrong.

## Care and Share Welfare Society

started a movement to distribute

## Blankets and Warm Clothes

across India





The biting winters are giving shivers down the spine even to those who are sipping a brewing cup of coffee in the warmth of their house. Imagine the situation of homeless and destitute trying to keep themselves warm in their tattered clothes that merely cover their body. Every year, India faces extreme weather conditions and the death toll is increasing considerably due to hypothermia or cold. This has become a challenge that needs to be combated. Care and Share Welfare Society in collaboration with International Marketing Corporation Pvt. Ltd came forward to tackle the situation and help the poor and needy by distributing blankets and warm clothes across India.







Even the associates of the IMC came together from different states to be the part of the campaign. Finance Secretary of the society, Mrs. Anshul Bhatia took a pledge to distribute blankets in every slum of the country with the cooperation of associates of the company and this drive was started in Ludhiana where the welfare society and Head Office of IMC are situated. In the words of Mrs. Anshul Bhatia, "We cannot change the weather but can support the downtrodden by providing them with basic necessities. This drive is a catalyst to change." Even the associates of the company have taken this responsibility to continue this campaign in their cities so that every slum dweller can at the least have a sound and warm sleep in chilly winters.

Care and Share Welfare Society aims to contribute towards the society and was founded with a motive to uplift the socio-economic status of the poor. President of Care and Share Welfare Society, Mrs. Veena Bhatia believes that charity begins at home and has started a campaign, "Ek Kadam Manavata ki Aur" to support the downtrodden across the country by providing them means to survive. She says, "Our main motive is that the help should percolate down to the poor and deserving. We have always tried to channel the aid to the remotest areas across the country which often remains neglected and suffer in silence."

The initiative was taken by the society in collaboration with International Marketing Corporation Pvt. Ltd. to help the government in reducing deaths and diseases that happen due to extreme weather conditions. On 7th January 2018, the campaign was launched in IMC Head Office, Ludhiana where poor and needy were distributed blankets and warm clothes. The chief guest of the event was Dr. Sukhchain Singh, Commissioner of Punjab Police, who appreciated the initiative and said, "I am falling short of words to appreciate such a noble cause. The campaign of this magnitude takes a lot of responsibility and it is a matter of pride that IMC and Care and Share Welfare Society has come forward to support slum dwellers of the nation." On the 2nd day the movement Deputy Commissioner of Punjab, Shri Pardeep Aggarwal was invited as the chief guest and he congratulated the society for taking responsibility of the needy. He said that "If more people came forward to contribute selflessly to support and uplift the destitute not only our city but our nation can be free from the shackles of poverty."



Ekta Madaan Writer I.M.C.



It is one of the best mouth freshener. It helps in giving relief from gas, flatulence, constipation, acidity, nausea, colic spasms, dysentery and urinary tract infection, etc.

Note: It can be used in tea, coffee, desserts, etc.



## Chairman Star Associates











## Chairman Star Associates



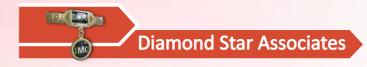






## January Month

## Star Achievers



#### Name

#### City

| Annasaheb Badrinath Nikam | Maharashtra |
|---------------------------|-------------|
| Angad Uttamrao Maske      | Maharashtra |
| Anu Bala                  | Haryana     |
| Pawan Kumar Singh         | Bihar       |
| Krishna Chandra Sahu      | Jharkhand   |
| Tarvinder Singh Madan     | Haryana     |
| MD Anuwarul Islam         | West Bengal |



## Ruby Star Associates

| Name                      | City                  |
|---------------------------|-----------------------|
| Bhupendra L Dabhi         | Gujarat               |
| Gurlal Sngh               | Punjab                |
| Rita Devi                 | Bihar                 |
| Indraj Kumar              | Uttar Pradesh         |
| Nabakunja Mahato          | West Bengal           |
| Lakshminarayana Rana      | Odisha                |
| Machindra Dadapatil Khade | Maharashtra           |
| Vikas                     | Delhi                 |
| Dipankar Biswas           | West Bengal           |
| Rednam Srinivas Rao       | <b>Andhra Pradesh</b> |
| Rajaneesh-T               | Kerala                |
| Murali                    | Uttar Pradesh         |
| Ziaus Sahar Razzaqi       | Delhi                 |
| Subhash J. Dhangda        | Maharashtra           |
| Swapan Kumar Mishra       | West Bengal           |
| Harasudayal Ray           | Bihar                 |
| B.Baskar                  | Telangana             |
| Rajshekhar D Hiremath     | Karnataka             |

| Name                      | City           |
|---------------------------|----------------|
| Surendra Bansod           | Maharashtra    |
| Dikonda Ganesh            | Telangana      |
| Namrata Basavani Gundani  | Karnataka      |
| Khushbu Joshi             | Madhya Pradesh |
| Saheb lal                 | Chattisgarh    |
| Shivam Sharma             | Uttar Pradesh  |
| Dilbarajon Topno          | Jharkhand      |
| Rabindra Atta             | West Bengal    |
| Hanumant Madhavrao Dalve  | Maharashtra    |
| Subhash Pandurang Ghadage | Maharashtra    |
| Bachchan Kumar Singh      | Bihar          |
| Balaji Arjun Suryawanshi  | Maharashtra    |
| Manoj Balasaheb Anjankar  | Maharashtra    |
| Ramakant Prasad Kushwaha  | Bihar          |
| Geeta Shree Gupta         | Bihar          |
| Rohtash                   | Haryana        |
| Munja Dnyanoba Jayatpal   | Maharashtra    |
| Santosh Kumar Mishra      | Uttar Pradesh  |



Name

#### **Gold Star Associates**

City

| Ranajit Kumar Roy          | West Bengal          |
|----------------------------|----------------------|
| Suman Sharma               | <b>Uttar Pradesh</b> |
| Amrita Kumari              | Jharkhand            |
| Dr. Harishchandra H Sharma | Maharashtra          |
| Chander Prakash            | Delhi                |
| Mukesh Kumar               | Bihar                |
| Indu Singh                 | Delhi                |
| Manoj Kumar Yadav          | Uttar Pradesh        |
| Mansha Kachhap             | Jharkhand            |
|                            |                      |

| Name |  |
|------|--|
|      |  |

#### City

| Harish Chander         | Punjab               |
|------------------------|----------------------|
| Mohammad Qayyum Shaikh | Maharashtra          |
| Jitender Chaudhary     | Delhi                |
| Brijesh Kumar Singh    | <b>Uttar Pradesh</b> |
| Sefatullah             | West Bengal          |
| Mohd Mukammil          | Delhi                |
| Anant Kumar            | Uttar Pradesh        |
| Ram Keshwar Oraon      | Jharkhand            |
| Amrit Das Manikpuri    | Chattisgarh          |



## Gold Star Associates

| Name                   | City           |
|------------------------|----------------|
| Chander Mohan          | Haryana        |
| Shiv Shankar Singh     | Bihar          |
| Inder Prakash Tiwari   | Delhi          |
| Kamta Prasad           | Uttar Pradesh  |
| Gore Lal Singh         | Delhi          |
| Ashok Kumar sharma     | Bihar          |
| Md Rafique.Alam        | Bihar          |
| Mohd Kalam Khan        | Uttar Pradesh  |
| Asha Kumari            | Bihar          |
| Sujeet Kumar Sharma    | Bihar          |
| Ashis Kar              | West Bengal    |
| Santosh Sarju Mehta    | Maharashtra    |
| DR Ramachandra B Nerli | Karnataka      |
| Tejpal                 | Haryana        |
| Prakash Bhai V Thakare | Gujarat        |
| Gyan Prakash Shah      | Madhya Pradesh |
| Debasish Swain         | Odisha         |
| Pramod Kumar Shukla    | Uttar Pradesh  |
| Dilshad Ahmad Qureshi  | Madhya Pradesh |
| Dhananjay              | Bihar          |
|                        |                |

| Suneel Kumar Tripathi    | Madhya Pradesh   |
|--------------------------|------------------|
| Biswajit Halder          | West Bengal      |
| EP. Vincent              | Kerala           |
| Biplab Kumar Das         | West Bengal      |
| Baij Nath Kushwaha       | Uttar Pradesh    |
| Naina R k Singh Gautam   | Maharashtra      |
| Kiran Singh              | Uttar Pradesh    |
| Anjali Singh             | Delhi            |
| Ajay Kumar               | Bihar            |
| Mahesh Chand Meena       | Rajasthan        |
| Sanjay Haribhau Ghorpade | Maharashtra      |
| Santosh Thakur           | Jharkhand        |
| Vijay Kumar Majoka       | Haryana          |
| Snehal Gajanan Mankar    | Maharashtra      |
| Chavinath Prajapati      | Uttar Pradesh    |
| Sanjay Kumar             | West Bengal      |
| Sarwan Kumar             | Bihar            |
| Tukaram Sejul            | Maharashtra      |
| Praveen Kumar            | Himachal Pradesh |
| Ashutosh Prasadn         | West Bengal      |

City



### Silver Star Associates

City

| Ravindra Kumar Singh     | Delhi            |
|--------------------------|------------------|
| Ashwini Anand Bajpai     | Maharashtra      |
| Umesh Sharma             | Uttar Pradesh    |
| Reshama Ravindra Adsure  | Maharashtra      |
| Mohd.Afzal               | Uttar Pradesh    |
| Ishan Tandan             | Uttarakhand      |
| Nasim Ahmad              | Bihar            |
| Sushmarani Shivram Korke | Maharashtra      |
| Amit Kumar Gupta         | Uttar Pradesh    |
| Santosh Kumar Yadav      | Bihar            |
| Kali Charan Das          | West Bengal      |
| Dipak Kumar Singh        | Bihar            |
| Baldeep Kaur             | Punjab           |
| Daud Ansari              | Bihar            |
| Ramachandran.K.          | Kerala           |
| Rajesh Kumar             | Himachal Pradesh |
| Suresh Kumar Manjhi      | Uttar Pradesh    |
| Bhikubai Bharat Patil    | Maharashtra      |
| Ravinder Kumar           | Punjab           |
| Shiva Meher              | Odisha           |
|                          |                  |

#### Name

Name

| Name                    | City           |
|-------------------------|----------------|
| Mergu Venkateswarlu     | Telangana      |
| Sumita Chakraborty      | West Bengal    |
| Suthar Dilip Premji     | Gujarat        |
| Ananta Dewri            | Assam          |
| Parveen Kumar           | Haryana        |
| Punvasi Prasad R Maurya | Maharashtra    |
| Dilip Kumar             | Uttarakhand    |
| Shiv Kumar              | Uttar Pradesh  |
| Manoj Kumar Maji        | West Bengal    |
| Shaheena                | Uttar Pradesh  |
| Khushboo Kumari         | Bihar          |
| Pratap Kumar Bharti     | Jharkhand      |
| J Jagannath Reddy       | Odisha         |
| Dinesh Sahani           | Uttar Pradesh  |
| Anirudh Ray             | Jharkhand      |
| Reena Devi              | Uttar Pradesh  |
| Raghvendra Sharma       | Madhya Pradesh |
| Rajdev                  | Uttar Pradesh  |
| Ram Baboo Singh         | Uttar Pradesh  |
| Shyam Narayan Raut      | Bihar          |



## Silver Star Associates

| Name                       | City            |
|----------------------------|-----------------|
| Ramdayal Hiralal Kashyap   | Maharashtra     |
| Krishna Kumar Kashyap      | Chattisgarh     |
| Gulab Chandra Gupta        | Bihar           |
| Monika Jangde              | Chattisgarh     |
| Prabhakar Dubey            | Uttar Pradesh   |
| Dashrath Kushwaha          | Uttar Pradesh   |
| Umaramdevasi               | Rajasthan       |
| Ravindranathan KN          | Kerala          |
| Surendra Panda             | Odisha          |
| Margaret Godfrey Malekar   | Maharashtra     |
| Ruby Bansal                | Uttar Pradesh   |
| Susheel Kumar              | Jammu & Kashmir |
| Gopal Sah                  | Jharkhand       |
| Ramlal                     | Uttar Pradesh   |
| Devendra Kumar             | Uttar Pradesh   |
| Upendra Prasad Singh       | Bihar           |
| Anuj Kumar                 | Uttar Pradesh   |
| Vijay Pal                  | Uttar Pradesh   |
| Ashok kumar Mishra         | Uttar Pradesh   |
| Namdev Sakharam Dagade     | Maharashtra     |
| Balbir Poddar              | Bihar           |
| Ramkesh Ram                | Jharkhand       |
| Rahul Kumar Gautam         | Uttar Pradesh   |
| Abdul Hakim                | Bihar           |
| Anupama Mohapatra          | Odisha          |
| Altafhousian I Dambal      | Karnataka       |
| Arun Ravsaheb Jadhav       | Maharashtra     |
| Santosh Govindrao Bhosale  | Maharashtra     |
| Aksa Enterprise            | Gujarat         |
| Mohd Ameen                 | Uttar Pradesh   |
| Pramod Prasad              | Bihar           |
| Dilip Sambhaji Tembhurne   | Maharashtra     |
| Narsingh Bansidhar Karanje | Maharashtra     |

| Name                    | City           |
|-------------------------|----------------|
| Man Singh               | Uttar Pradesh  |
| MD Abdul Kuddus         | West Bengal    |
| Satyendra Kumar Singh   | Uttar Pradesh  |
| MD Akram Hossain        | West Bengal    |
| Santosh Kumar Nayak     | Odisha         |
| Arvind kumar Singh      | Madhya Pradesh |
| Mani Kumar Lakandre     | Manipur        |
| Pawan Kumar Parjapat    | Rajasthan      |
| Ranjeet Kumar Paswan    | Bihar          |
| Chetan Dobariya         | Gujarat        |
| Binaben Gopalbhai Bhatt | Gujarat        |
| Mangal Das Atmaram Naik | Goa            |
| Shahid Raza             | Bihar          |
| Raj Rohan               | Chattisgarh    |
| Dinesh Kumar            | Uttar Pradesh  |
| Lalan Singh             | Jharkhand      |
| Radha Halge             | Karnataka      |
| Amalesh Kumar Sarkar    | West Bengal    |
| Rekha Patel             | Uttar Pradesh  |
| Sangram Keshari Dash    | Odisha         |
| Aneeta Devi             | Uttar Pradesh  |
| Ratikanta Das           | Odisha         |
| Surendra Pratap Yadav   | Uttar Pradesh  |
| Jitendra Singh          | Madhya Pradesh |
| Amrish Nath Tripathi    | Uttar Pradesh  |
| Devesh Mahawar          | Rajasthan      |
| Ganesh Ambadas Khade    | Maharashtra    |
| Avinash gupta           | West Bengal    |
| Chandrakala             | Uttar Pradesh  |
| Sangita Madan Ghate     | Maharashtra    |
| Suresh Tukaram Rathod   | Maharashtra    |
| Alok Anand              | Bihar          |
| MD Janzir Alam          | West Bengal    |







Bihar

#### **President Star Associate**





## Ambassadar Star Associate





## Chairman Star Associates





Uttar Pradesh







## **Chairman Star Associates**

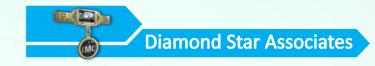








## February Month Star Achievers



| Name                    | City          |
|-------------------------|---------------|
| Vijay Pal               | Chandigarh    |
| Gyan B Singh            | Maharashtra   |
| Sudhansu Sekhar Purohit | Odisha        |
| Deepak Kumar Mahto      | Jharkhand     |
| Shashi Bhushan Sharma   | Bihar         |
| Ritesh Kumar            | Bihar         |
| Shiv Ram Singh          | Uttar Pradesh |
| Anil kumar              | Uttar Pradesh |



### **Ruby Star Associates**

| IVAITIC                 | City           |
|-------------------------|----------------|
| Manoj.Kumar S. Tripathi | Maharashtra    |
| Jayesh Ashok Patil      | Maharashtra    |
| Akbar                   | Bihar          |
| Sushil Chauhan          | Haryana        |
| Mayur Cosmetics         | Maharashtra    |
| Manish Deewan           | Chattisgarh    |
| Ruchi Suman             | Madhya Pradesh |
| Sudhir Kumar Sarraf     | Uttar Pradesh  |
| Mohan Ramesh Thakur     | Maharashtra    |

| Name                       | City          |
|----------------------------|---------------|
| Samarjeet Singh            | Uttar Pradesh |
| Subarna Pattnaik           | Odisha        |
| Vasudeo Vithobaji Kohapare | Maharashtra   |
| Kailas Baburao Rathod      | Maharashtra   |
| Harekrishna Pal            | Jharkhand     |
| Manjunath Biradar          | Karnataka     |
| Arup Pal                   | West Bengal   |
| Mallikarjun                | Karnataka     |
| Maroti Vitthal Rao Bhoskar | Maharashtra   |



#### **Gold Star Associates**

| Name                  | City             |
|-----------------------|------------------|
| Kikar Singh           | Himachal Pradesh |
| Bhaira Ram            | Rajasthan        |
| Abdulmajida Mulla     | Karnataka        |
| Daya Shankar Singh    | Uttar Pradesh    |
| Rakesh Kumar Sahu     | Chattisgarh      |
| Hridaya Nand Singh    | Bihar            |
| Ayesha Begum          | Telangana        |
| Anju Singh Rajwar     | Delhi            |
| Hemant Kumar Bhatt    | Gujarat          |
| Reeta                 | Chattisgarh      |
| Gudu Chaudhari        | Bihar            |
| Jay Prakash sah       | Bihar            |
| Ganesh Ram Sekwadiya  | Madhya Pradesh   |
| Prashant Agarkar      | Maharashtra      |
| Swarup Kesh           | West Bengal      |
| Bhikubai Bharat Patil | Maharashtra      |
|                       |                  |

| Name                     | City          |
|--------------------------|---------------|
| Anuj Bansal              | Uttar Pradesh |
| Mujiul Hoque             | Assam         |
| Milan Halder             | West Bengal   |
| Anil Dilip Gupta         | Gujarat       |
| Jagannath Behera         | Odisha        |
| Om Narayan Yadav         | Chattisgarh   |
| Krishna Gupta            | Maharashtra   |
| Phul Chandra             | Uttar Pradesh |
| Gangadhar Yadav          | Chattisgarh   |
| Sagar Kumar Sharma       | Maharashtra   |
| Fate Lal Vaishnav        | Gujarat       |
| Ghurpat Kumar Bind       | Bihar         |
| Ramesh Swain             | Odisha        |
| Amit Kumar Chahuan       | Uttar Pradesh |
| Hem Shandilya            | Uttar Pradesh |
| Sonali Dattaprasad Bille | Maharashtra   |



### **Gold Star Associates**

| N.I. |  | C:   |
|------|--|------|
| Name |  | City |

| Pradeep Kumar Agrawal | Jharkhand      |
|-----------------------|----------------|
| Guddu Kumar           | Jharkhand      |
| Abhishek Pandey       | Uttar Pradesh  |
|                       |                |
| Satywan Gupta         | Uttar Pradesh  |
| Santoshi kushwaha     | Madhya Pradesh |
| Thakur Dilip Kumar    | Jharkhand      |
| Rajendra B Patil      | Maharashtra    |
| Abdul Monim           | West Bengal    |
| Rama Tudu             | Odisha         |
| Pravin Janardan Dani  | Maharashtra    |
| Padamanabhuni Sesha   | Telangana      |
| Moushami Das          | West Bengal    |
| Krishna Kumar Sahu    | Chattisgarh    |
| Rupali Bordhan        | Assam          |
| Bishnu Pada Ghosh     | Jharkhand      |
| MD Firoz Alam         | Bihar          |
| Prakash Chandra Majhi | Odisha         |
| Ranjana R Chauhan     | Maharashtra    |
| Manowar Hossen Gazi   | West Bengal    |

#### Name City

| Umesh Kumar Verma         | Uttar Pradesh  |
|---------------------------|----------------|
| Adityanarayan D Shukla    | Maharashtra    |
| Rakesh Srivastava         | Uttar Pradesh  |
| Anil Ganpatrao Mandlik    | Maharashtra    |
| Amolkumar S Ghodake       | Karnataka      |
| Bharti Tiwari             | Madhya Pradesh |
| Najmun                    | West Bengal    |
| Dulal Mondal              | Jharkhand      |
| Inderjeet Singh           | Uttar Pradesh  |
| Shivanand Appasaheb       | Karnataka      |
| Om Prakash Shah           | Delhi          |
| L Jaganath Das            | Odisha         |
| Sangram Keshari Dash      | Odisha         |
| Sanjay Kumar              | Bihar          |
| Geeta sharma              | Haryana        |
| Vitthal Nathaji Wakchaure | Maharashtra    |
| Suresh Tukaram Rathod     | Maharashtra    |
| Alok Anand                | Bihar          |



## Silver Star Associates

| Name | City |
|------|------|

| Prince Raushan            | Delhi          |
|---------------------------|----------------|
| Ramanuj Varma             | Maharashtra    |
| Deepak Kumar Soni         | Madhya Pradesh |
| Rameshchandra K Baniya    | Maharashtra    |
| Kaushlendra Yadav         | Uttar Pradesh  |
| Zakir Hussain             | Bihar          |
| Deepak Kumar Mishra       | Madhya Pradesh |
| G Rama Krishna            | Telangana      |
| Aloke Kumar Chowdhury     | Assam          |
| Sarita Devi               | Jharkhand      |
| Matal Tudu                | Odisha         |
| Amit Yadav                | Madhya Pradesh |
| Jayashri Devi             | Assam          |
| Bittu Dutta               | Assam          |
| Kumudini Lalbihari Maurya | Maharashtra    |
| Birang purty              | Jharkhand      |
| Manash Gogoi              | Assam          |
| Monoo                     | Uttar Pradesh  |
| Manju Kanojiya            | Uttar Pradesh  |
| Muna Ansari               | Bihar          |

#### Name

## City

| Vajhul Kamar              | Uttar Pradesh |
|---------------------------|---------------|
| Reeta Devi                | Uttar Pradesh |
| Badri Singh               | Jharkhand     |
| Ganesh Ranganath Maha     | Maharashtra   |
| Prashant Kumar            | Bihar         |
| Chandan Kumar             | Bihar         |
| Md Zawid Ansari           | Bihar         |
| Mohd. Ragib               | Uttar Pradesh |
| Ravi Kumar                | Chattisgarh   |
| Anita Devi                | Jharkhand     |
| MD Feroj                  | Jharkhand     |
| Sunil Kumar               | Jharkhand     |
| Sangeeta Sharma           | Rajasthan     |
| Jyoti Prasad              | Delhi         |
| Manoj kumar Sahu          | Bihar         |
| Chandraraj Daduji Shahare | Maharashtra   |
| Pallavi Abhijit Amberkar  | Maharashtra   |
| Subhash Chandra Sinha     | Bihar         |
| Vindeshwari Mehta         | Bihar         |
| Urmila Kumari             | Bihar         |
|                           |               |



## Silver Star Associates

| Name                     | City           |
|--------------------------|----------------|
| Pooja Balbhim akade      | Maharashtra    |
| Ramnath Singh            | Bihar          |
| Shivchandra Bhagat       | Bihar          |
| Neeraj Kumar Singh       | Bihar          |
| Surendra Paswan          | Jharkhand      |
| Lalta Prasad             | Uttar Pradesh  |
| Vikas Maroti Meshram     | Maharashtra    |
| Munna Alam               | Bihar          |
| Hemlal Mandal            | Jharkhand      |
| Uttam Kumar Roy          | West Bengal    |
| Krupaben Kamleshibhai    | Gujarat        |
| Shikali                  | Nagaland       |
| Jai Prakash Pal          | Gujarat        |
| Vaishali Hirenbhai       | Gujarat        |
| Balaji Gangadhar Kadam   | Maharashtra    |
| Ghanshyam Tekchand Bhal  | Maharashtra    |
| Sudhir Kundlik Chakranar | Maharashtra    |
| Ekanath Bhaskar Patil    | Maharashtra    |
| Shivraj Yadav            | Madhya Pradesh |
| Nagendra S Kushawaha     | Maharashtra    |
| Ramesh War Sahu          | Chandigarh     |
| Akhlak                   | Uttar Pradesh  |
| Mohidul Islam            | Assam          |
| MD Munazir Hussain       | Bihar          |
| Chotu Swarnkar           | Bihar          |
| Santosh Chandrabhan      | Maharashtra    |
| Abdul Mannan             | Bihar          |
| Raghunath R Kewat        | Maharashtra    |
| Reena                    | Madhya Pradesh |
| Ram Prasad Sah           | West Bengal    |
| Shubhrashuan Patanayak   | Odisha         |
| Jahida Begum             | Assam          |
| Ranbir Kumar             | Delhi          |
| Pramod Kumar             | Bihar          |
| Sanjib Mondal            | West Bengal    |
| Mahendra Kumar Gautam    | Uttar Pradesh  |
| Aslam Hussain            | Bihar          |
| Vimal Choudhary          | Bihar          |
| Santosh Kumar Pandey     | Bihar          |
| Biswajit Pal             | West Bengal    |
| Arjun Charan Mohnta      | Odisha         |
| Vir singh                | Delhi          |
| Ratan Chandra Das        | Assam          |
| Lekhanath Khatiwada      | West Bengal    |
| Laxmi                    | Haryana        |

| Name                      | City           |  |
|---------------------------|----------------|--|
| Sampad Mandal             | West Bengal    |  |
| Angad singh               | Uttar Pradesh  |  |
| Sunita Upprety            | Manipur        |  |
| Gufrana Begum             | West Bengal    |  |
| Sarita Gyanender Chauhan  | Uttar Pradesh  |  |
| Prahlad Singha Roy        | West Bengal    |  |
| Kamalbhan Saket           | Madhya Pradesh |  |
| Sanjay Das                | Jharkhand      |  |
| Ajayab Singh              | Haryana        |  |
| Sontakke Shivkanta Mahesh |                |  |
| Ashish                    | Delhi          |  |
| Mumtaz Awais              | Delhi          |  |
| MD Mujtaba Khan           | Jharkhand      |  |
| Gurappa                   | Karnataka      |  |
| Dhananjay Kumar           | Bihar          |  |
| Vinod                     | Gujarat        |  |
| Dharmendra Kumar          | Uttar Pradesh  |  |
| Abdul Jabber              | Assam          |  |
| Bijoy Kumar Mondal        | West Bengal    |  |
| Jhumuri Mahanta           | Odisha         |  |
| Annu Tuli                 | Uttar Pradesh  |  |
| Baikuntha Nath Parida     | Odisha         |  |
| Sujoy Mondal              | West Bengal    |  |
| Mamta                     | Delhi          |  |
| Kamlesh Kumar             | Uttar Pradesh  |  |
| Omprakash                 | Uttar Pradesh  |  |
| Sandeep Kumar Tripathi    | Uttar Pradesh  |  |
| Paramjeet Kaur Bagga      | Madhya Pradesh |  |
| Santosh Kumar Jha         | Jharkhand      |  |
| Prasanta kr Biswas        | West Bengal    |  |
| Shobha Sharma             | Madhya Pradesh |  |
| Jakir Hussain             | Assam          |  |
| Dnyaneshwar Sakharam      | Maharashtra    |  |
| Niva Thakur               | West Bengal    |  |
| Avdhesh Kumar             | Uttar Pradesh  |  |
| Ranjeet Singh             | Haryana        |  |
| Kuleshwar Saw             | Jharkhand      |  |
| Vinod Kumar Harvansh      | Chattisgarh    |  |
| Dr Sreekar                | Karnataka      |  |
| Ram Prabodh Kumar         | Bihar          |  |
| Tapan Kumar Parida        | Odisha         |  |
| Vishwanath Gopinath Puri  | Maharashtra    |  |
| Satyban Padhi             | Gujarat        |  |
| Mofizul Islam             | Assam          |  |
| Amanulla Sekh             | West Bengal    |  |



#### Silver Star Associates

|                         | Name |             | City           |  |
|-------------------------|------|-------------|----------------|--|
| Kamlesh                 |      | Maharashtra |                |  |
| Jagdish Chandra Sharma  |      |             | Madhya Pradesh |  |
| Bipin Sharma            |      |             | Madhya Pradesh |  |
| Abul Basher A           |      | Assam       |                |  |
| Ganpati Baburao Mujmule |      | Maharashtra |                |  |

| Name                      | City           |  |
|---------------------------|----------------|--|
| Kishorilal Rai            | Madhya Pradesh |  |
| Md Asshar Khan            | Bihar          |  |
| Ravi Shankar Prasad Gupta | Bihar          |  |
| Shreekrushna Laxman       | Maharashtra    |  |
| Sanjeet Kumar             | Bihar          |  |





Offer Extended till 31st March 2019

## Achieve Fast 25% Level

## **Eligibility:**

If an associate earns 7501 PBV in a single month, then he/she will directly achieve 25% level.

Note: The purchase should be done in the same calender month.

### **ROYAL MONTHLY BONUS**

IMC introduces Royal Monthly Bonus for Associates upto Diamond Star level.

#### **ELIGIBILITY:**

Any associate can avail a monthly bonus under the given offer if they maintain their previously achieved level. The varied amounts of the Royal Monthly Bonus according to the respective level maintained are mentioned on the right side.

▶ Super Star: : Rs. 2,000
 ▶ Silver Star: : Rs. 4,000
 ▶ Gold Star: : Rs. 7,000
 ▶ Ruby Star: : Rs. 15,000
 ▶ Diamond Star: : Rs. 25,000

## Offer Extended till 31st March 2019

#### **CONDITIONS:**

- · It is mandatory to purchase products worth 2000PBV to qualify the offer.
- Newly qualified associates will only be eligible for the Royal Monthly Bonus in the succeeding month of their achievement if they maintain their achieved level.

#### NOTE:

The criteria which is to be followed for qualification by the Associates for maintenance of different levels are as follows:

| Level        | No. of qualified 35% Legs | PGBV   |
|--------------|---------------------------|--------|
| Super Star   | 0                         | 30,000 |
| Silver Star  | 1                         | 30,000 |
| Gold Star    | 2                         | 25,000 |
| Ruby Star    | 4                         | 20,000 |
| Diamond Star | 6                         | 15,000 |



## Offer Extended till 31st March 2019

## Achieve Fast 35% Level (Super Star)

## Eligibility: 🕻

If an associate earns 75001 PGBV in a single month

OR

Earns 1 lac PGBV in two months then he/she will directly achieve 35% level.

## CONDITION:

Maximum 7501 PBV in a month will be considered per associate ID for qualifying fast super star



## **CONVENTION 2019**

### 4 Nights and 5 Days

Qualification Period: 1st April 2018 - 31st March 2019

Qualification Criteria: For couples

- Associates at Silver Star Level and below as on 1st April 2018
   Achieve and maintain Ruby Star Associate Level till 31<sup>st</sup> March 2019.
- 2. For Existing Gold Star Associates level and above as on 1st April 2018:

Sponsor 2 new direct associates or promote any 2 existing non 35% direct associates as on 1\* April 2018 and help each of them earn 3 Lac GBV (new business) till 31\* March 2019. Also, maintain minimum Ruby Star Level till 31\* March 2019.

#### Things to Remember:

- Expected dates of the trip: June/July 2019.
- In case the spouse does not accompany then there will be no reimbursement in cash/kind.
- The trip is non-transferable/exchangeable/encashable.
- Children are not allowed.
- In case of partnership firm, only 1 partner can go on the trip with his/her spouse.
- It is mandatory to submit passport and other legal documents before 30<sup>th</sup> April 2019.











# LEADERSHIP TRAINING PROGRAM

## Eligibility:

If any associate and his 4 direct associates qualify

"Chalo Dilli" Seminar

then they are eligible to avail this training program.

Qualification Period: 2<sup>nd</sup> - 31<sup>st</sup> March 2019

#### **Terms and Conditions**

- . Training is not transferable.
- . Double Qualification is allowed only in case of spouse.
- . State wise leadership training will be held in February 2019.



#### Note:

- 1. Event passes are transferable.
- Multiple Qualifications are allowed.
- Final date of the event will be announced shortly.
- Associates should arrange their boarding, lodging and hotel bookings themselves.
- Associates who had qualified till 31st January 2019 their qualification will be consider double.

## NEW YEAR BONANZA

# Buy 1 PACK AND ON SANITARY NAPKINS



## GET 1

Note:

Offer valid till the stocks last.

1 Shri TULSI FREE

Code No. : 10077

Item Code: Sanitary Napkins with Shri Tulsi

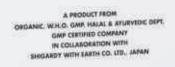
M.R.P. 275 | DP 200 | BV 70

## LATEST OFFER

On the purchase of

# 1 VIRO care

Get
2 Shri Tulsi
Free





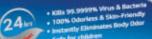


MULTI PURPOSE SANITIZER

INDIA'S FIRST 100% ALCOHOL FRE

SANITIZER & DEODORANT











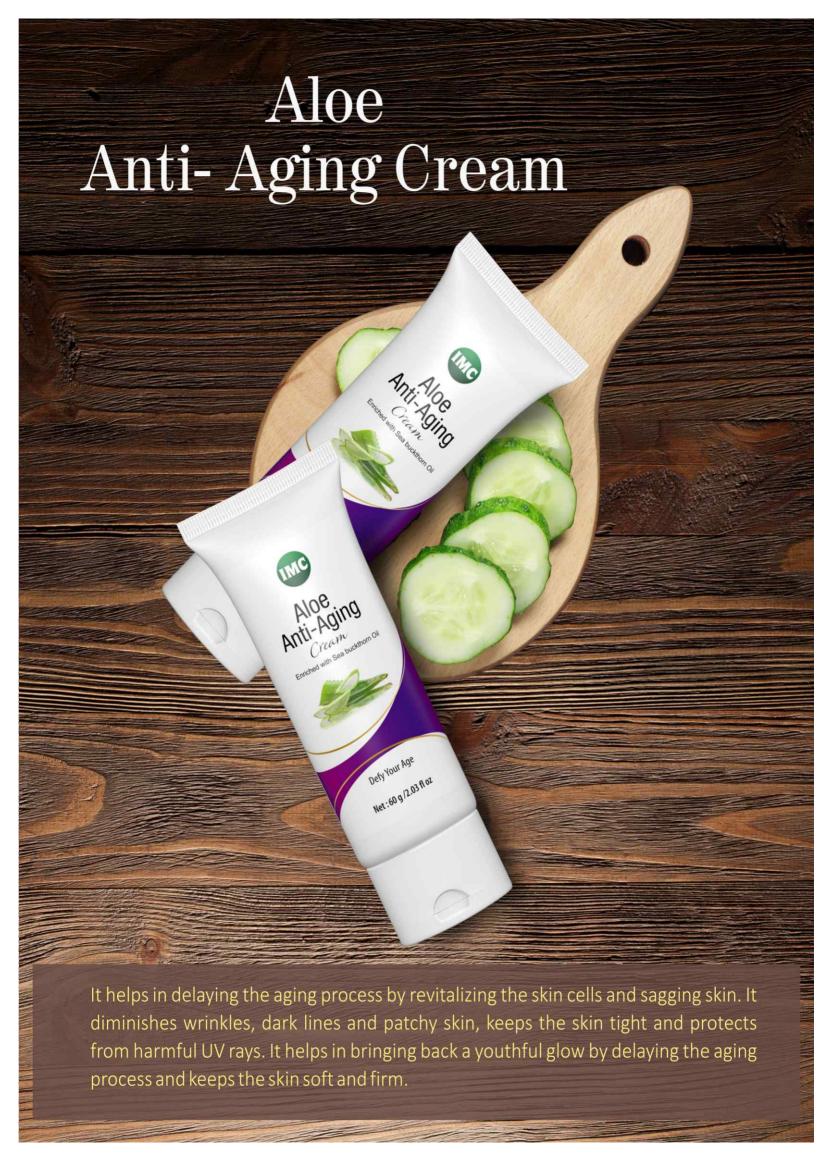
Products availed in the offer cannot be returned/exchanged.

MRP: 625

DP: 450

BV : 200

Offer valid till stocks last



# IMC Monthly E-Magazine

## Ludhiana February & March 2019

